

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER 2011
₹ in Lakhs

Sr No	Particulars	3 Months Ended 31st December 2011 (Unaudited)	3 Months Ended 30th September 2011 (Unaudited)	3 Months Ended 31st December 2010 (Unaudited)	9 Months Ended 31st December 2011 (Unaudited)	9 Months Ended 31st December 2010 (Unaudited)	Previous Accounting Year Ended 31st March 2011 (Audited)
1(a)	Net Sales/Income from Operations	32,244	34,698	39,447	101,849	102,017	137,513
(b)	Other Operating Income	25	423	195	785	542	546
	Total Operating Income [1(a)+1(b)]	32,269	35,121	39,642	102,634	102,559	138,059
2	Expenditure						
a)	(Increase)/Decrease in Stock in Trade and Work-in-Progress	(5,988)	494	1,096	562	(8,284)	(12,123)
b)	Consumption of Raw Materials	4,329	4,182	3,600	12,291	10,533	15,278
c)	Purchase of Traded Goods	26,771	23,231	26,435	68,020	76,741	101,572
d)	Employee Cost	2,826	2,651	2,880	8,672	8,117	10,447
e)	Depreciation (including amortisation)	519	524	527	1,609	1,519	2,069
f)	Other Expenditure	2,939	2,518	2,529	7,489	7,190	10,128
g)	Total [2(a) to 2(f)]	31,396	33,600	37,067	98,643	95,816	127,371
3	Profit from Operations before Other Income, Interest and Exceptional Items (1-2)	873	1,521	2,575	3,991	6,743	10,688
4	Other Income	24	7	234	108	257	329
5	Profit before Interest and Exceptional Items (3+4)	897	1,528	2,809	4,099	7,000	11,017
6	Interest	849	669	572	2,324	1,275	2,011
7	Profit after Interest but before Exceptional Items (5-6)	48	859	2,237	1,775	5,725	9,006
8	Exceptional Items	-	-	-	-	-	-
9	Profit (+)/Loss (-) from Ordinary Activities before tax (7+8)	48	859	2,237	1,775	5,725	9,006
10	Tax Expenses	(14)	277	690	518	1,735	2,986
11	Net Profit(+)/Loss(-) from Ordinary Activities after Tax (9-10)	62	582	1,547	1,257	3,990	6,020
12	Extraordinary Item (net of tax expenses)	-	-	-	-	-	-
13	Net Profit(+)/Loss(-) for the period (11-12)	62	582	1,547	1,257	3,990	6,020
14	Paid-up Equity Share Capital (Face Value of ₹ 10/- each)	1,003	1,003	1,003	1,003	1,003	1,003
15	Reserves Excluding Revaluation Reserve (As per Balance Sheet of Previous Accounting Year)						31,108
16	Earnings per share (EPS) (₹)						
a)	- Basic	0.62	5.80	15.42	12.53	39.78	60.01
b)	- Diluted	0.62	5.80	15.42	12.53	39.78	60.01
17	Public Shareholding						
-	Number of Shares	4,845,662	4,845,662	4,845,662	4,845,662	4,845,662	4,845,662
-	Percentage of Shareholding	48.31%	48.31%	48.31%	48.31%	48.31%	48.31%
18	Promoters and Promoter Group Shareholding						
a)	Pledged/Encumbered						
-	Number of shares	NIL	NIL	NIL	NIL	NIL	NIL
-	Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	NIL	NIL	NIL	NIL	NIL	NIL
-	Percentage of shares (as a % of the total share capital of the Company)	NIL	NIL	NIL	NIL	NIL	NIL
b)	Non-encumbered						
-	Number of shares	5,184,603	5,184,603	5,184,603	5,184,603	5,184,603	5,184,603
-	Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
-	Percentage of shares (as a % of the total share capital of the Company)	51.69%	51.69%	51.69%	51.69%	51.69%	51.69%

Unaudited Consolidated Segment wise Revenue, Results and Capital Employed, as per Clause 41 of the Listing Agreement.							
Sr No	Particulars	3 Months Ended 31st December 2011 (Unaudited)	3 Months Ended 30th September 2011 (Unaudited)	3 Months Ended 31st December 2010 (Unaudited)	9 Months Ended 31st December 2011 (Unaudited)	9 Months Ended 31st December 2010 (Unaudited)	Previous Accounting Year Ended 31st March 2011 (Audited)
1	Segment Revenue:						
a)	Material Handling Solutions	5,581	5,965	5,328	16,543	14,432	20,686
b)	Construction and Mining Solutions	19,578	22,619	28,105	63,928	65,936	84,593
c)	Power Systems Solutions	7,113	6,540	6,209	22,213	22,191	32,780
	Total	32,272	35,124	39,642	102,684	102,559	138,059
	Less : Inter Segment Revenue	(3)	(3)	-	(50)	-	-
	Total Income from Operations	32,269	35,121	39,642	102,634	102,559	138,059
	Add : Un-allocable Income	24	7	234	108	257	329
	Total Income	32,293	35,128	39,876	102,742	102,816	138,388
2	Segment Results :						
	Profit(+)/Loss(-) before tax and interest from each segment:						
a)	Material Handling Solutions	386	675	535	1,387	1,460	2,626
b)	Construction and Mining Solutions	(455)	973	1,346	1,344	3,320	5,143
c)	Power Systems Solutions	893	231	671	1,569	1,963	2,919
	Total	824	1,879	2,552	4,300	6,743	10,688
	Add/(Less) : i) Interest	(849)	(669)	(572)	(2,324)	(1,275)	(2,011)
	: ii) Other Un-allocable expenditure net off Un-allocable income	73	(351)	257	(201)	257	329
	Total Profit Before Tax	48	859	2,237	1,775	5,725	9,006
3	Capital Employed : (Segment Assets - Segment Liabilities)						
a)	Material Handling Solutions	25,838	22,394	12,502	25,838	12,502	17,036
b)	Construction and Mining Solutions	36,738	30,560	30,351	36,738	30,351	27,159
c)	Power Systems Solutions	15,845	17,265	14,668	15,845	14,668	13,563
d)	Un-allocable (not directly attributable to segments)	1,140	760	358	1,140	358	(818)
	Total	79,561	70,979	57,879	79,561	57,879	56,940

NOTES :

1) STAND-ALONE INFORMATION PERTAINING TO TIL LIMITED

₹ In Lakhs

Sr No	Particulars	3 Months Ended 31st December 2011 (Unaudited)	3 Months Ended 30th September 2011 (Unaudited)	3 Months Ended 31st December 2010 (Unaudited)	9 Months Ended 31st December 2011 (Unaudited)	9 Months Ended 31st December 2010 (Unaudited)	Previous Accounting Year Ended 31st March 2011 (Audited)
I	Total Operating Income	5,581	5,965	5,328	16,543	14,431	20,686
II	Profit from Ordinary Activities before tax	1,361	2,495	1,436	4,261	2,332	4,201
III	Net Profit for the period	1,263	2,253	959	3,788	1,545	3,120

2) The above consolidated financial results of TIL Limited (the 'Company') and its subsidiaries [comprising Tractors India Private Limited, TIL Overseas Pte. Limited (TILO), Myanmar Tractors Limited (MTL) and Tractors Nepal Private Limited], drawn in terms of Clause 41 of the 'Listing Agreement' has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 31st January, 2012 at Kolkata and has been subjected to 'Limited Review' by the Statutory Auditors of the Company.

3) Consequent to the appointment of new dealer in Myanmar by Caterpillar Inc., USA, the operations hitherto carried on by MTL and TILO (formed to facilitate transactions in Myanmar) have ceased with effect from 1st July, 2011.

The information pertaining to MTL and TILO for the relevant periods/year are as follows :

Sr No	Particulars	3 Months Ended 31st December 2011 (Unaudited)	3 Months Ended 30th September 2011 (Unaudited)	3 Months Ended 31st December 2010 (Unaudited)	9 Months Ended 31st December 2011 (Unaudited)	9 Months Ended 31st December 2010 (Unaudited)	Previous Accounting Year Ended 31st March 2011 (Audited)
i	Net Sales / Income from Operations	-	-	11,061	9,645	24,204	26,232
ii	Other Income	501	199	372	1,077	750	771
iii	Profit(+) / Loss (-) from Ordinary Activities before tax	41	(51)	1,297	486	2,306	3,073
iv	Net Profit (+) / Loss(-) from ordinary Activities after tax	38	(51)	1,223	416	2033	2650

4) The unaudited stand-alone financial results of the Company are being forwarded to the Stock Exchanges (BSE, NSE and CSE) for uploading on their respective websites and the same are also made available on the Company's website viz. www.tilindia.in.

5) Business Segments of TIL Limited and its subsidiaries comprises :

- Material Handling Solutions - engaged in manufacturing and marketing of various Material Handling Equipments namely Mobile Cranes, Port Equipments, Self Loading Truck Cranes etc. and dealing in spares and providing services to related equipments.
- Construction and Mining Solutions - engaged as a dealer for Caterpillar Inc. USA for their earthmoving, construction mining equipments, spares etc. and providing related services in Myanmar (till 30th June 2011), Eastern and Northern India, Bhutan and Nepal.
- Power Systems Solutions - engaged in assembly, supply, erection and commissioning of Generating Sets powered by Caterpillar engines and dealing in spares and providing related services in Myanmar (till 30th June 2011), Eastern and Northern India, Bhutan and Nepal.

6) During the quarter ended 31st December, 2011 no investor complaint was received by the Company. There were no investor complaints pending at the beginning of the quarter and at the end of the quarter.

7) Previous year's/period's figures have been rearranged/regrouped wherever necessary, to conform to those of the current period.

Registered Office :
1, Taratolla Road,
Kolkata 700 024,
31st January, 2012

for TIL Limited



Sumit Mazumder
Vice Chairman & Managing Director



TIL LIMITED

₹ in Lakhs

UNAUDITED STAND-ALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER 2011

Particulars	3 Months Ended 31st December 2011 (Unaudited)	3 Months Ended 30th September 2011 (Unaudited)	3 Months Ended 31st December 2010 (Unaudited)	9 Months Ended 31st December 2011 (Unaudited)	9 Months Ended 31st December 2010 (Unaudited)	Previous Accounting Year Ended 31st March 2011 (Audited)
1(a) Net Sales/Income from Operations	5,559	5,907	5,305	16,424	14,366	20,569
(b) Other Operating Income	22	58	23	119	65	117
Total Operating Income [1(a)+1(b)]	5,581	5,965	5,328	16,543	14,431	20,686
2 Expenditure						
a) (Increase)/Decrease in Stock in Trade and Work-in-Progress	(918)	(245)	96	(785)	(371)	(898)
b) Consumption of Raw Materials	3,194	2,980	2,332	8,395	6,700	10,085
c) Purchase of Traded Goods	1,104	750	662	2,250	1,830	2,338
d) Employee Cost	652	876	844	2,433	2,382	2,995
e) Depreciation (including amortisation)	123	116	106	366	300	416
f) Other Expenditure	1,081	950	748	2,676	2,161	3,079
g) Total [2(a) to 2(f)]	5,236	5,427	4,788	15,335	13,002	18,015
3 Profit from Operations before Other Income, Interest and Exceptional Items (1-2)	345	538	540	1,208	1,429	2,671
4 Other Income (Refer Note 3 below)	1,095	1,980	946	3,320	1,027	1,769
5 Profit before Interest and Exceptional Items (3+4)	1,440	2,518	1,486	4,528	2,456	4,440
6 Interest	79	23	50	267	124	239
7 Profit after Interest but before Exceptional Items (5-6)	1,361	2,495	1,436	4,261	2,332	4,201
8 Exceptional Items	-	-	-	-	-	-
9 Profit (+) /Loss (-) from Ordinary Activities before tax (7+8)	1,361	2,495	1,436	4,261	2,332	4,201
10 Tax Expenses	98	242	477	473	787	1,081
11 Net Profit(+)/Loss(-) from Ordinary Activities after Tax (9-10)	1,263	2,253	959	3,788	1,545	3,120
12 Extraordinary Item (net of tax expenses)	-	-	-	-	-	-
13 Net Profit(+)/Loss(-) for the period (11-12)	1,263	2,253	959	3,788	1,545	3,120
14 Paid-up Equity Share Capital (Face Value of ₹ 10/- each)	1,003	1,003	1,003	1,003	1,003	1,003
15 Reserves Excluding Revaluation Reserve (As per Balance Sheet of Previous Accounting Year)						20,540
16 Earnings per share (EPS) (₹)						
a) - Basic	12.59	22.46	9.56	37.77	15.40	31.10
b) - Diluted	12.59	22.46	9.56	37.77	15.40	31.10
17 Public Shareholding						
-Number of Shares	4,845,662	4,845,662	4,845,662	4,845,662	4,845,662	4,845,662
-Percentage of Shareholding	48.31%	48.31%	48.31%	48.31%	48.31%	48.31%
18 Promoters and Promoter Group Shareholding						
a) Pledged/Encumbered						
- Number of shares	NIL	NIL	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	NIL	NIL	NIL	NIL	NIL	NIL
- Percentage of shares (as a% of the total share capital of the Company)	NIL	NIL	NIL	NIL	NIL	NIL
b) Non-encumbered						
- Number of shares	5,184,603	5,184,603	5,184,603	5,184,603	5,184,603	5,184,603
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
- Percentage of shares (as a% of the total share capital of the Company)	51.69%	51.69%	51.69%	51.69%	51.69%	51.69%

NOTES :

- The above unaudited results for the quarter/nine months ended 31st December,2011, drawn in terms of Clause 41 of the 'Listing Agreement' have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 31st January, 2012 at Kolkata and has been subjected to 'Limited Review' by the Statutory Auditors of the Company.
- The operations of the Company pertains only to Material Handling Solutions (i.e. manufacturing and marketing of various Material Handling Equipments namely Mobile Cranes, Port, Equipments, Self Loading Truck Cranes etc. and dealing in spares and providing services to related equipments). The Company has only one reportable segment as envisaged in Accounting Standard-17 on 'Segment Reporting', hence information pertaining to segment, as contemplated under Clause 41 of the Listing Agreement is not applicable for the Company.
- Other Income for the quarter ended 31st December,2011 includes ₹ 1,069 lakhs and for the nine months ended 31st December,2011 includes ₹ 3,027 lakhs being dividend received from a Subsidiary Company [three months ended 30th September,2011 ₹ 1,958 lakhs ; three months / nine months ended 31st December, 2010- nil; Year ended 31st March,2011 - ₹ 19 lakhs].
- During the quarter ended 31st December, 2011 no investor complaint was received. There were no investor complaints pending at the beginning of the quarter and at the end of the quarter.
- Previous year's/period's figures have been rearranged/regrouped wherever necessary, to conform to those of the current period.

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